

10. ACCOUNTANTS' REPORT*(Prepared for inclusion in the Prospectus)*

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ACCOUNTANTS' REPORT*(Prepared for inclusion in the Prospectus)*

23 September 2004

The Board of Directors
Progressive Impact Corporation Berhad
No 19 Jalan Astaka U8/84
Bukit Jelutong Business & Technology Centre
40150 Shah Alam
Selangor Darul Ehsan

Dear Sirs,

1 INTRODUCTION

This report has been prepared by Ernst & Young, an approved company auditor, for inclusion in the Prospectus to be dated 30 September 2004 in connection with the following:-

(a) Disposal of Subsidiaries and Associate

Progressive Impact Corporation Berhad ("PIC" or the "Company") disposed its equity interest in the following companies to the existing shareholders of PIC for a total cash consideration of RM4,601,402 (the "Disposal") :-

| <u>Name of companies</u> | <u>No of shares disposed of by PIC in each company</u> | <u>%</u> | <u>Disposal Consideration RM</u> |
|---|--|----------|--|
| Foxboro (M) Sendirian Berhad | 2,550 | 51.00 | 983,698 |
| PI-CSE Systems & Engineering Sdn. Bhd. | 150,000 | 30.00 | 150,000 |
| PI CAK Sdn. Bhd. | 55,001 | 55.00 | 1 |
| Progressive Impact Acquaculture Sdn. Bhd. | 3,340,002 | 91.40 | 1,670,001 |
| PI Trading Sdn. Bhd. | 962,997 | 96.30 | 1 |
| PI Styrol Block Sdn. Bhd. | 70,002 | 70.00 | 1 |
| Kajicuaca (Malaysia) Sdn. Bhd. | 400,000 | 80.00 | 1 |
| Metronic Impact Sdn. Bhd. | 59,999 | 60.00 | 59,999 |
| Progressive Impact Technology Sdn. Bhd. | 2,188,286 | 100.00 | 1,535,002 |
| EPS Systems & Engineering Sdn. Bhd. | 600,500 | 100.00 | 202,698 |
| | | | <u>4,601,402</u> |

The disposal consideration of the abovementioned companies pursuant to the Disposals was arrived at after taking into consideration the audited Net Tangible Assets of the respective companies as at 31 December 2003.

10. ACCOUNTANTS' REPORT (Cont'd)



1 INTRODUCTION (CONTD.)

(a) Disposal of Subsidiaries and Associate (Contd.)

Upon completion of the Disposal, the new group consists of PIC, Alam Sekitar Malaysia Sdn. Bhd. ("ASMA"), ALS Technichem (M) Sdn. Bhd. ("ALS") and Quantum Up Returns Sdn. Bhd. ("QRSB"), collectively known as "PIC Group".

(b) Revaluation of PIC's Investment and Landed Properties

Revaluation of investments in ASMA and ALS and landed properties owned by PIC (the "Revaluation").

(c) Bonus Issue

Bonus Issue of 17,921,658 new ordinary shares of RM1.00 each in PIC to the existing shareholders of PIC on the basis of approximately 858 new ordinary shares of RM1.00 each for 1,000 existing shares held in PIC after the Revaluation. The Bonus Issue was effected through the capitalisation of revaluation reserves and retained profits of the PIC (the "Bonus Issue").

(d) Rights Issue

Rights Issue of 4,700,000 new ordinary shares of RM1.00 each in PIC at an issue price of RM1.00 per ordinary share of RM1.00 each to all the existing shareholders of PIC on the basis of approximately 121 shares for every 1,000 ordinary shares of RM1.00 each held after the Bonus Issue (the "Rights Issue").

(e) Share Split

Upon completion of the Disposals, Revaluation, Bonus Issue and Rights Issue, the existing ordinary shares of RM1.00 each are subdivided into ordinary shares of RM0.50 each. (the "Share Split").

(f) Initial Public Offering

Public Issue of 7,000,000 new ordinary shares of RM0.50 each in PIC at an issue price of RM0.75 per share and an offer for sale of 18,000,000 ordinary shares of RM0.50 each at in PIC an offer price of RM0.75 per share (the "Initial Public Offering").

(g) Listing and Quotation

Listing of and quotation for the entire enlarged share capital comprising 94,000,000 ordinary shares of RM0.50 each in the Company on the Second Board of the Bursa Malaysia Securities Berhad ("Bursa Securities") (the "Listing").

10. ACCOUNTANTS' REPORT (Cont'd)**2 GENERAL INFORMATION****2.1 Incorporation**

Progressive Impact Corporation Berhad ("PIC") was incorporated in Malaysia as a private limited company under the Companies Act, 1965 on 27 August 1990 under the name of Zaiyadal Sdn. Bhd. On 8 December 1992, it changed its name to Progressive Impact Corporation Sdn. Bhd. Subsequently, on 10 February 2004, it was converted to a public company and assume its present name.

2.2 Principal Activities

The principal activities of the Company are that of investment holding and the provision of management and administrative services to its subsidiaries.

2.3 Share Capital

PIC was incorporated with an authorised share capital of RM25,000,000 comprising 25,000,000 ordinary shares of RM1.00 each and an issued and paid up capital of RM2 comprising 2 ordinary shares of RM1.00 each.

The issued and paid up share capital of the Company as at the date of this report was RM43,500,000 comprising 87,000,000 ordinary shares of RM0.50 each. The movement in the issued and paid-up share capital from the date of incorporation up to the date of this report are as follows:-

| <u>Date of Allotment</u> | <u>Number of ordinary shares of RM1.00/ RM0.50 each</u> | <u>Consideration</u> | <u>Total Issued And Paid-Up Share Capital</u> RM |
|--------------------------|---|----------------------|---|
| 27 August 1990 | 2 | Subscribers' shares | 2 |
| 4 March 1992 | 249,998 | Cash | 250,000 |
| 27 October 1992 | 750,000 | Cash | 1,000,000 |
| 10 May 1993 | 1,671,578 | Cash | 2,671,578 |
| 30 March 1994 | 80,000 | Cash | 2,751,578 |
| 25 August 1994 | 1,981,985 | Cash | 4,733,563 |
| 23 January 1995 | 78,031 | Cash | 4,811,594 |
| 26 August 1995 | 3,206,749 | Cash | 8,018,343 |
| 3 December 1996 | 999,999 | Cash | 9,018,342 |
| 10 January 1997 | 830,000 | Cash | 9,848,342 |
| 10 January 1997 | 150,000 | Cash | 9,998,342 |
| 10 January 1997 | 200,000 | Cash | 10,198,342 |
| 10 January 1997 | 110,000 | Cash | 10,308,342 |
| 5 April 1997 | 2,570,000 | Cash | 12,878,342 |
| 19 December 1998 | 8,000,000 | Cash | 20,878,342 |
| 11 August 2004 | 17,921,658 | Bonus issue | 38,800,000 |
| 11 August 2004 | 4,700,000 | Cash | 43,500,000 |
| 16 August 2004 | 87,000,000 | Share split | 43,500,000 |

10. ACCOUNTANTS' REPORT (Cont'd)**2 GENERAL INFORMATION (CONTD.)****2.4 Floatation Scheme**

In conjunction with and as an integral part of the listing and quotation for its entire enlarged issued and paid-up ordinary share capital of the Company on the Second Board of the Bursa Securities, the issued and paid-up share capital of PIC has been increased from 20,878,342 ordinary shares of RM1.00 each to 94,000,000 ordinary shares of RM0.50 each analysed as follows:-

Issued and fully paid-up share capital

| | |
|--------------------|------------|
| As at 31 May 2004 | 20,878,342 |
| After Bonus Issue | 38,800,000 |
| After Rights Issue | 43,500,000 |
| After Share Split | 87,000,000 |
| After Public Issue | 94,000,000 |

2.5 Subsidiary Companies

Subsidiary companies are those enterprises controlled by the Company. Control exists when the Company has the power, directly or indirectly, to govern the financial and operating policies of an enterprise so as to obtain benefits from its activities.

The following are the subsidiary companies of PIC, which are incorporated in Malaysia, as at the date of this report.

| <u>Name of Companies</u> | <u>Principal activities</u> | <u>Effective Equity Interest</u> |
|---------------------------------|---|----------------------------------|
| Alam Sekitar Malaysia Sdn. Bhd. | Provision of environmental and consulting and monitoring services | 100% |
| ALS Technichem (M) Sdn. Bhd. | Laboratory analysis and reports and consulting services | 59% |
| Quantum Up Returns Sdn. Bhd. | Investment holding | 100% |

Information on the subsidiary companies, all of which are private limited liability companies and incorporated in Malaysia, under the Companies Act, 1965, are as follows:

2.5.1 Alam Sekitar Malaysia Sdn. Bhd. ("ASMA")

ASMA was incorporated in Malaysia as a private limited company under the Companies Act, 1965 on 28 May 1993. under the name of Exquisaga (M) Sdn. Bhd. On 14 July 1994, it changed its name to its current name.

ASMA was incorporated with an authorised share capital of RM5,000,000 comprising 1,052,632 ordinary shares of RM1.00 each and 3,947,368 redeemable non-cumulative preference shares of RM1.00 each and an issued and paid up capital of RM2 comprising 2 ordinary shares of RM1.00 each.

10. ACCOUNTANTS' REPORT (Cont'd)**2 GENERAL INFORMATION (CONTD.)****2.5 Subsidiary Companies (Contd.)****2.5.1 Alam Sekitar Malaysia Sdn. Bhd. ("ASMA")**

The issued and paid up share capital of the Company as at the date of this report was RM1,052,632 comprising 1,052,632 ordinary shares of RM1.00 each. The movement in the issued and paid-up share capital from the date of incorporation up to the date of this report are as follows:-

| <u>Date of Allotment</u> | <u>Number of ordinary shares of RM1.00 each</u> | <u>Consideration</u> | <u>Total Issued And Paid-Up Share Capital</u> RM |
|--------------------------|---|----------------------|---|
| 28 March 1993 | 2 | Subscribers' shares | 2 |
| 28 November 1994 | 100,000 | Cash | 100,002 |
| 19 December 1995 | 899,998 | Cash | 1,000,000 |
| 4 June 1999 | 52,632 | Cash | 1,052,632 |

2.5.2 ALS Technichem (M) Sdn. Bhd. ("ALS")

ALS was incorporated in Malaysia as a private limited company under the Companies Act, 1965 on 12 April 1984 under the name of Techichem Laboratory Services (M) Sdn. Bhd. On 24 August 1994, it changed its name to ALS Technichem (M) Sdn. Bhd.

ALS was incorporated with an authorised share capital of RM100,000 comprising 100,000 ordinary shares of RM1.00 each. and an issued and paid up capital of RM3 comprising 3 ordinary shares of RM1.00 each.

The issued and paid up share capital of the Company as at the date of this report was RM100,000 comprising 100,000 ordinary shares of RM1.00 each. The movement in the issued and paid-up share capital from the date of incorporation up to to the date of this report are as follows:-

| <u>Date of Allotment</u> | <u>Number of ordinary shares of RM1.00 each</u> | <u>Consideration</u> | <u>Total Issued And Paid-Up Share Capital</u> RM |
|--------------------------|---|----------------------|---|
| 12 April 1984 | 3 | Subscribers' shares | 3 |
| 24 September 1984 | 15,997 | Cash | 16,000 |
| 11 March 1986 | 32,000 | Cash | 48,000 |
| 26 December 1997 | 52,000 | Cash | 100,000 |

10. ACCOUNTANTS' REPORT (Cont'd)**2 GENERAL INFORMATION (CONTD.)****2.5 Subsidiary Companies (Contd.)****2.5.3 Quantum Up Returns Sdn. Bhd.**

Quantum Up Returns Sdn. Bhd. ("QRSB") was incorporated in Malaysia as a private limited company under the Companies Act, 1965 on 3 September 2003 under its current name.

QRSB was incorporated with an authorised share capital of RM100,000 comprising 100,000 ordinary shares of RM1.00 each and an issued and paid up capital of RM2 comprising 2 ordinary shares of RM1.00 each.

The issued and paid up share capital of the Company as at the date of this report was RM2 comprising 2 ordinary shares of RM1.00 each. The movement in the issued and paid-up share capital from the date of incorporation up to the date of this report are as follows:-

| Date of Allotment | Number of ordinary shares of RM1.00 each | Consideration | Total Issued And Paid-Up Share Capital RM |
|--------------------------|---|----------------------|--|
| 3 September 2003 | 2 | Subscribers' shares | 2 |

3 BASIS OF ACCOUNTING AND ACCOUNTING POLICIES

This Report is based on the audited financial statements which have been prepared in accordance with the applicable approved accounting standards issued by the Malaysian Accounting Standards Board and is presented on a basis consistent with the accounting policies normally adopted by the PIC Group.

4 AUDITORS AND FINANCIAL STATEMENTS

We are the auditors of PIC and all its subsidiaries for the years dealt with in this Report.

The financial statements of PIC and all its subsidiaries for the years under review were not subject to any qualification with the exception of the financial statements of ASMA for the two financial years ended 31 December 2002 which included an emphasis of matter note on the exclusion of disputed claims invoiced to the Company by a corporate shareholder amounting to RM735,809.

In 2003, the dispute was resolved with the withdrawal of the above claims by the corporate shareholder.

10. ACCOUNTANTS' REPORT (Cont'd)**5 PROFORMA CONSOLIDATED INCOME STATEMENT****5.1 Proforma Group**

The proforma consolidated income statement of the Group as set out below is based on the audited financial statements of PIC, ASMA, ALS and QURSB and have been presented on the basis that the Disposals had been in effect throughout the relevant years under review.

However, the proforma group results for the financial years ended 31 December 1999 to 2002 exclude the financial results of QURSB as the company was incorporated on 3 September 2003. The results of QURSB that is included in the proforma group results for the financial year ended 31 December 2003 are from 3 September to 31 December 2003. Accordingly, the minority interests portion throughout the relevant years under review includes 25% equity interest in ASMA which was acquired by QURSB on 30 December 2003.

| | Year ended 31 December | | | | | Period |
|---|------------------------|---------|---------|---------|---------|----------------------|
| | 1999 | 2000 | 2001 | 2002 | 2003 | ended 31 May 2004 |
| | RM'000 | RM'000 | RM'000 | RM'000 | RM'000 | RM'000 |
| Revenue | 27,715 | 30,543 | 33,037 | 34,010 | 38,009 | 16,990 |
| Other income | 558 | 813 | 570 | 1,153 | 1,370 | 282 |
| Construction costs | (503) | (696) | (60) | (227) | (691) | (597) |
| Staff costs | (5,975) | (6,965) | (7,210) | (7,067) | (8,983) | (3,747) |
| Raw materials and consumables used | (3,726) | (4,481) | (3,465) | (4,305) | (4,469) | (1,940) |
| Depreciation | (3,749) | (4,040) | (4,279) | (4,213) | (4,384) | (1,822) |
| Provision for doubtful debts | (313) | (153) | (1,013) | (1,230) | (1,322) | (400) |
| Provision for diminution in value of investments | - | (1,119) | (867) | (126) | - | - |
| Gain on disposal of investment in unit trusts | - | - | - | - | 398 | - |
| Amortisation of goodwill | - | - | - | (49) | (49) | (259) |
| Other operating expenses | (2,802) | (3,237) | (4,962) | (5,198) | (6,495) | (2,568) |
| Profit from operations | 11,205 | 10,665 | 11,751 | 12,748 | 13,384 | 5,939 |
| Finance costs | (1,394) | (1,261) | (1,241) | (989) | (781) | (388) |
| Profit before taxation and minority interest | 9,811 | 9,404 | 10,510 | 11,759 | 12,603 | 5,551 |
| Taxation | (3,261) | (3,840) | (3,427) | (4,455) | (4,430) | (1,754) |
| Profit after taxation | 6,550 | 5,564 | 7,083 | 7,304 | 8,173 | 3,797 |
| Minority interests | (2,000) | (2,521) | (2,714) | (2,464) | (3,193) | (629) |
| Net profit for the year | 4,550 | 3,043 | 4,369 | 4,840 | 4,980 | 3,168 |
| No. of ordinary shares ('000) | 20,878 | 20,878 | 20,878 | 20,878 | 20,878 | 20,878 |
| Gross earnings per share (RM) | 0.47 | 0.45 | 0.50 | 0.56 | 0.60 | 0.27 |
| Net earnings per share (RM) | 0.22 | 0.15 | 0.21 | 0.23 | 0.24 | 0.15 |
| Effective tax rate (%) | 33% | 41% | 33% | 38% | 35% | 32% |

The details and commentary of PIC, ASMA, ALS and QURSB are set out in the subsequent sections to this Report.

10. ACCOUNTANTS' REPORT (Cont'd)

AF: 0039

5.2 PIC - Company Level

| | Year ended 31 December | | | | | Period |
|---|------------------------|---------|---------|---------|---------|----------------------|
| | 1999 | 2000 | 2001 | 2002 | 2003 | ended 31 May 2004 |
| | RM'000 | RM'000 | RM'000 | RM'000 | RM'000 | RM'000 |
| Revenue | 3,523 | 2,013 | 3,919 | 5,146 | 17,827 | 4,683 |
| Other income | 794 | 996 | 917 | 1,051 | 1,139 | 343 |
| Construction costs | (503) | (696) | (60) | (227) | (691) | (597) |
| Staff costs | (740) | (1,270) | (1,530) | (909) | (2,786) | (1,040) |
| Depreciation | (415) | (423) | (363) | (246) | (318) | (121) |
| Provision for doubtful debts | (146) | - | (943) | (1,012) | (951) | - |
| Provision for diminution in value of investments | - | (1,051) | (4,139) | (1,008) | - | - |
| Gain on disposal of subsidiary | - | 674 | - | - | - | - |
| Gain on disposal of investment in unit trusts | - | - | - | - | 398 | - |
| Other operating expenses | (1,440) | (1,152) | (1,032) | (650) | (1,304) | (278) |
| Profit/ (loss) from operations | 1,073 | (909) | (3,231) | 2,145 | 13,314 | 2,990 |
| Finance costs | (436) | (565) | (943) | (862) | (629) | (339) |
| Profit/(loss) before taxation | 637 | (1,474) | (4,174) | 1,283 | 12,685 | 2,651 |
| Taxation | - | - | - | (32) | (4,242) | (892) |
| Net profit/ (loss) for the year | 637 | (1,474) | (4,174) | 1,251 | 8,443 | 1,759 |
| No. of ordinary shares ('000) | 20,878 | 20,878 | 20,878 | 20,878 | 20,878 | 20,878 |
| Gross earnings/(loss) per share (RM) | 0.03 | (0.07) | (0.20) | 0.06 | 0.61 | 0.13 |
| Net earnings/(loss) per share (RM) | 0.03 | 0.00 | 0.00 | 0.06 | 0.40 | 0.08 |
| Effective tax rate (%) | - | - | - | 2% | 33% | 34% |

Commentaries:

(1) Revenue mainly comprise of dividend income and management fees from subsidiaries.

In 1999, management income was the main contributor to the revenue. Management fee earned from ASMA and Foxboro amounted to RM0.3 million and RM1.7 million respectively.

The other main contributor of revenue was commission income mainly earned from ALS and ASMA. Commission income represents PIC's 59% share of annual commission payable by ALS to its shareholders which in turn is based on 10% of its annual revenue. The remaining 40% and 1% will be distributed to ALS's corporate shareholders, Australian Laboratory Services Pty. Ltd. and Haji Zaid bin Haji Abdullah respectively. Commission from ASMA relates to sales commission payable by ASMA by virtue of distribution agreement, whereby PIC would be given exclusive distributorship and earns commission based on a pre-fixed schedule as and when PIC sells any equipment to ASMA.

Revenue decreased by 43% to RM2.0 million in 2000. The decline in revenue was mainly attributed to no management fee earned from Foxboro.

10. ACCOUNTANTS' REPORT (Cont'd)**5.2 PIC - Company Level (CONTD.)****Commentaries:**

- (1) In 2001, revenue improved by 95% compared to the previous year. The significant turnaround was mainly attributed to the management fee from Foxboro which amounted to RM1.9 million.

Revenue for 2002 improved by 31% to RM5 million. Main factor for the improvement was due to the increase in dividend received from subsidiary companies namely, ASMA and ALS amounted to RM1.9 million and RM1.2 million respectively, compared to only RM0.6 million received from ALS in 2001. Dividend received from ASMA is based on RM6.64 per Redeemable Non Cumulative Preference Shares held by the Company on 27 December 2002. The preference shares was subsequently redeemed on 27 December 2002.

In 2003, increase in revenue is attributed to the higher dividend declared by ASMA and ALS of RM12.7 million and RM2.5 million respectively.

- (2) Finance costs decreased slightly to RM0.4 million in 1999 from RM0.5 million in 1998. This was mainly attributed to the decrease in borrowings in 1999 by RM1.3 million, in particular in respect of revolving credits and bank overdraft.

Increase in finance costs by 30% to RM0.6 million in 2000 is mainly due to drawdown of AI - Bai Bithamin Ajil ("ABBA") amounted to RM4.6 million in May 2000. Additional finance charges on ABBA in 2000 amounted to RM0.2 million.

In 2001, finance costs further increased by 67% to RM0.9 million attributed to a full year finance charges on the ABBA amounted to RM0.5 million.

Conversely, finance costs decreased slightly by 9% in 2002 due to the decrease in finance charges on loan stock and hire purchase. This was mainly from the repayment of loan stock and hire purchase creditors of approximately RM0.1 million and RM0.05 million during the year.

In 2003, the decrease in finance costs is due to settlement of PUNB Convertible Redeemable Guaranteed Loan Stocks in February 2003. New loan from AmBank of RM6 million was only drawdown in December 2003.

- (3) Profit before taxation has increased from RM0.1 million in 1998 to RM0.6 million in 1999, in line with the improvement in pretax profit margin from 9% in 1998 to 18% in 1999. This is mainly driven by the increase in revenue in particular from management fees and commission income by RM1.0 million and RM0.4 million respectively. This in turn was offset by the increase in other operating expenses in particular for Directors' salaries and other emoluments by RM0.5 million.

In 2000, the Company recorded a loss before taxation of RM1.5 million. This was due to the a provision for diminution in value of investment in unit trust amounted to RM1.1 million was made during the year.

This is offset by the disposal of 125,000 ordinary shares in PI-CSE Systems & Engineering (M) Sdn. Bhd. which generated a gain on disposal of RM0.7 million.

10. ACCOUNTANTS' REPORT (Cont'd)



5.2 PIC - Company Level (CONTD.)

Commentaries:

- (3) Further deterioration in the Company's result in 2001 which saw an increase in the loss before taxation to RM4.2 million despite the increase in revenue by RM2 million was mainly due to the increase in provision made in respect for doubtful debts and diminution in value of investments in loss making subsidiaries of RM0.9 million and RM4.1 million respectively.

Profit before taxation was significantly higher than 2001 by 132%. The improvement is mainly attributed to the lower provision for diminution in value of investment made in 2002. The improvement in revenue further contributed to the increase in profit before taxation.

Further increase in profit before taxation was due to lower director's remuneration. The director was on sabbatical leave for four months and no salary was paid during this period.

Profit before taxation increased significantly in 2003 compared to 2002, contributed by the higher dividend declared by ASMA and ALS.

- (4) Tax charge of the Company for 2002 is in respect of profit derived from short term deposits placed with licensed banks.

Tax charged for 2003 is in respect of dividend income from subsidiaries.

- (5) There were no extraordinary items in the relevant years under review.
- (6) The earnings per share was calculated based on the profit after taxation and on the number of ordinary shares in issue in the relevant years under review.

10. ACCOUNTANTS' REPORT (Cont'd)

AF: 0039

5.3 ASMA

| | Year ended 31 December | | | | | Period |
|---------------------------------------|------------------------|---------|---------|---------|---------|----------------------|
| | 1999 | 2000 | 2001 | 2002 | 2003 | ended 31 May 2004 |
| | RM'000 | RM'000 | RM'000 | RM'000 | RM'000 | RM'000 |
| Revenue | 23,637 | 27,104 | 27,144 | 28,425 | 30,557 | 13,215 |
| Other income | 69 | 103 | 232 | 401 | 550 | 44 |
| Staff costs | (4,261) | (4,498) | (4,185) | (4,754) | (5,592) | (2,030) |
| Raw materials and consumables used | (2,903) | (3,309) | (3,073) | (3,468) | (3,813) | (1,654) |
| Depreciation | (3,095) | (3,301) | (3,512) | (3,498) | (3,495) | (1,429) |
| Provision for doubtful debts | - | - | - | (105) | (30) | (211) |
| Other operating expenses | (5,075) | (6,040) | (7,077) | (7,566) | (7,944) | (3,634) |
| Profit from operations | 8,372 | 10,059 | 9,529 | 9,435 | 10,233 | 4,301 |
| Finance costs | (1,043) | (683) | (159) | (9) | - | - |
| Profit before taxation | 7,329 | 9,376 | 9,370 | 9,426 | 10,233 | 4,301 |
| Taxation | (3,200) | (3,031) | (2,692) | (3,187) | (2,982) | (1,242) |
| Net profit for the year | 4,129 | 6,345 | 6,678 | 6,239 | 7,251 | 3,059 |
| No. of ordinary shares ('000) | 1,053 | 1,053 | 1,053 | 1,053 | 1,053 | 1,053 |
| Gross earnings per share (RM) | 6.96 | 8.90 | 8.90 | 8.95 | 9.72 | 4.08 |
| Net earnings per share (RM) | 3.92 | 6.03 | 6.34 | 5.92 | 6.89 | 2.91 |
| Effective tax rate (%) | 44% | 32% | 29% | 34% | 29% | 29% |

Commentaries:

(1) Revenue of ASMA is mainly derived from the Malaysian Department of Environment (DOE).

ASMA also manages the Environmental Data Centre that provides quality environmental data to DOE, as well as to other interested parties such as to industrial customers and environmental consultants for their environmental management needs. ASMA is therefore the primary source for air and water quality data for Malaysia.

Revenue increased by 15% to RM27 million in 2000 compared to 1999. This was mainly due to the fact that all 50 Continuous Air Quality Monitoring ("CAQM") stations were fully built and ready for operations. In the year 1999, the stations were not fully completed and ASMA was unable to bill the DOE based on the the concession agreement, which was to operate 50 CAQM stations.

Revenue for the years 2001 and 2002 remained fairly consistent due to the revenue derived from DOE is based on the concession agreement which will generate approximately between RM24 million to RM25 million per annum. Increase in revenue from Non-DOE in 2002 was mainly attributed to the opening of five new monitoring stations to cater for increasing demand from Non-DOE customers.

Revenue continued to increase in 2003 contributed from the higher revenue generated from Non-DOE sales which is consistent with the management's strategy to expand their customer base, thus reducing the reliance on concession related revenue from DOE.

10. ACCOUNTANTS' REPORT (Cont'd)



5.3 ASMA (CONTD.)

Commentaries:

- (2) Finance costs mainly relates to finance charges on term loan, hire purchase, bank overdraft and shareholder loan. The decrease in finance cost over the years under review is in line with the overall decrease in borrowings.

In 1995, ASMA has obtained term loan facility of RM13 million at a interest rate of 1.75% per annum above the base lending rate of the lending bank from DCB Bank to finance the purchase of machinery and equipment for the the monitoring stations. The term loan is for 63 months and repayable by six quarterly instalments of RM0.4 million each commencing 24 months after first drawdown, thereafter by eight quarterly instalments of RM1.3 million each. The term loan was fully settled by March 2001.

In 2000, finance costs decreased by 35% to RM0.7 million. This is mainly due to lower level of borrowings by 64% to RM3.0 million due to annual repayments of term loan. In addition, interest rate also fell from between an average of 12.1% in 1999 to 8.4% in 2000. Further, interest on shareholder loan also decrease due to full settlement of the interest bearing portion.

Finance costs decreased further in 2001 onwards due to full settlement of the term loan. In 2001 and 2002, finance costs was mainly from hire purchase creditors, which was fully settled by end of 2002.

- (3) Pretax profit margin remained fairly constant for the years/period under review ranging from 31% to 35%.

In 2000, PBT increased by 28% to RM9.4 million. This increase was mainly driven by the increase in revenue by 15% or RM3.5 million. Further improvement in PBT is attributed to the reduction in finance cost by 35% or RM0.4 million.

In 2001, despite the drop in finance cost by 77% or RM0.5 million, PBT remained fairly constant as compared to 2000. This is mainly due to higher repair and maintenance on machinery and equipment located in monitoring stations.

In 2002, PBT has remained fairly constant with 2001 despite the increase in revenue by 5% or RM1.3 million due to the increase in staff cost and other operating expenses. Higher staff costs is in line with the increase in work force to meet the increasing demand from Non-DOE customers. Other operating expenses increased due to repair and replacement of equipment located in monitoring station including cost of transportation of the equipment to the five new stations opened during the year.

PBT increased by 8% in 2003 compared to 2002, in line with 8% increase in revenue.

10. ACCOUNTANTS' REPORT (Cont'd)



5.3 ASMA (CONTD.)

Commentaries:

- (4) There was no tax charge in 1999 as it constituted the basis period for the year assessment 2000 (preceeding year basis), in respect of which tax on income other than dividend income was waived by legislation pursuant to the provisions of the Income Tax (Amendment) Act, 1999.

The effective tax rates for 2000, 2001, 2002, 2003 and 2004 were higher than the statutory rate due to the non deductibility of certain expenses for tax purposes.

- (5) There were no extraordinary items in the relevant years under review.

- (6) The earnings per share was calculated based on the profit after taxation and on the number of ordinary shares in issue in the relevant years under review.

10. ACCOUNTANTS' REPORT (Cont'd)

AF: 0039

5.4 ALS

| | Year ended 31 December | | | | | Period |
|---------------------------------------|------------------------|---------|---------|---------|---------|----------------------|
| | 1999 | 2000 | 2001 | 2002 | 2003 | ended 31 May 2004 |
| | RM'000 | RM'000 | RM'000 | RM'000 | RM'000 | RM'000 |
| Revenue | 4,524 | 5,766 | 6,618 | 7,803 | 9,959 | 4,368 |
| Other income | 6 | 10 | 7 | 20 | 12 | 5 |
| Staff costs | (974) | (1,198) | (1,496) | (1,404) | (1,895) | (675) |
| Raw materials and consumables used | (823) | (1,172) | (392) | (837) | (656) | (286) |
| Depreciation | (239) | (316) | (404) | (470) | (571) | (272) |
| Provision for doubtful debts | (17) | (56) | (47) | - | (82) | (189) |
| Other operating expenses | (410) | (519) | (1,506) | (1,551) | (1,873) | (862) |
| Profit from operations | 2,067 | 2,515 | 2,780 | 3,561 | 4,894 | 2,089 |
| Finance costs | (49) | (46) | (149) | (118) | (107) | (44) |
| Profit before taxation | 2,018 | 2,469 | 2,631 | 3,443 | 4,787 | 2,045 |
| Taxation | (61) | (807) | (735) | (1,236) | (1,421) | (512) |
| Profit after taxation | 1,957 | 1,662 | 1,896 | 2,207 | 3,366 | 1,533 |
| No. of ordinary shares ('000) | 100 | 100 | 100 | 100 | 100 | 100 |
| Gross earnings per share (RM) | 20.18 | 24.69 | 26.31 | 34.43 | 47.87 | 20.45 |
| Net earnings per share (RM) | 19.57 | 16.62 | 18.96 | 22.07 | 33.66 | 15.33 |
| Effective tax rate (%) | 3% | 33% | 28% | 36% | 30% | 25% |

Commentaries:

- (1) Revenue represents the invoiced analysis fees less discounts.

In 1999, fees receivable was mainly from ASMA, related to environmental testing works under the concession agreement signed between ASMA and the Malaysian Department of Environment.

ALS recorded a 27% increase in turnover, mainly driven by the improvement in sales to non-ASMA clients as part of the management's effort to decrease their dependency on ASMA.

In 2000, ALS recorded a 27% increase in turnover, mainly driven by the improvement in sales to non-ASMA clients as part of the management's effort to decrease their dependency on ASMA.

Revenue continued the increasing trend in 2001, 2002 and 2003 due to the aggressive marketing efforts implemented by Management. Major customers other than ASMA were Petronas Research & Scientific Services Sdn. Bhd., ENSR International Phil, Inc., ENSR Environmental International, Inc., and ENSR Corporation Sdn. Bhd.

10. ACCOUNTANTS' REPORT (Cont'd)



5.4 ALS (CONTD.)

Commentaries:

- (2) Finance costs mainly relate to finance charges on Al-Bai Bithaman Ajil financing ("ABBA") and term loan.

Finance costs incurred in 1999 and 2000 were mainly related to term loan from Bank Of Commerce ("BOC") taken up in September 1998 at an interest rate of 8% per annum. The purpose of the term loan is to part finance the laboratory equipment.

The finance cost was higher for the year 2001 and 2002 due to new financing facility, ABBA, obtained from Public Bank Berhad amounted to RM2 million. The purpose of the facility is to acquire a three storey semi detached factory office at No.9, Jalan Astaka U8/84, Bukit Jelutong, Shah Alam. The term loan from BOC was settled in August 2001, resulting in a reduction in finance cost in 2002.

- (3) Increase in profit before taxation over the years under review was mainly driven by the increasing trend in revenue (annualised profit before taxation for 2004 is RM4.9 million). Pretax profit margin remained fairly consistent throughout the years under review with a margin between 40% to 46%.

- (4) There was no tax charge in 1999 as it constituted the basis period for the year assessment 2000 (preceeding year basis), in respect of which tax on income other than dividend income was waived by legislation pursuant to the provisions of the Income Tax (Amendment) Act, 1999.

The effective tax rates for 2000, 2002 and 2003 were higher than the statutory rate due to the non deductibility of certain expenses for tax purposes.

In 2004, the effective tax rate is lower than the statutory rate due to deferred tax assets arising from general provisions.

- (5) There were no extraordinary items in the relevant years under review.

- (6) The earnings per share was calculated based on the profit after taxation and on the number of ordinary shares in issue in the relevant years under review.

10. ACCOUNTANTS' REPORT (Cont'd)**5.5 QURSB**

| | Period ended 31 Dec 2003 RM'000 | Period ended 31 May 2004 RM'000 |
|-------------------------------|--|--|
| Revenue | 590 | 797 |
| Other operating expenses | (2) | (2) |
| Profit from operations | <u>588</u> | <u>795</u> |
| Profit before taxation | <u>588</u> | <u>795</u> |
| Taxation | (165) | (223) |
| Net profit for the year | <u>423</u> | <u>572</u> |
| No. of ordinary shares | 2 | 2 |
| Gross earnings per share (RM) | 294.00 | 397.50 |
| Net earnings per share (RM) | 211.50 | 286.00 |
| Effective tax rate (%) | 28% | 28% |

Commentaries:

- (1) In 2003 and 2004, revenue represents dividend income received from ASMA.
- (2) Tax charged for 2003 and 2004 are in respect of dividend income from ASMA.
- (3) There were no extraordinary items in the relevant period under review.
- (4) The earnings per share was calculated based on the profit after taxation and on the number of ordinary shares in issue in the period under review.

10. ACCOUNTANTS' REPORT (Cont'd)**6 DIVIDENDS****6.1 Dividends**

Details of dividends declared or paid by the subsidiaries in respect of the financial years under review are as follows: -

| Subsidiary Company | Financial Year Ended | Ordinary issued and paid-up capital | Gross rate of dividend % | Net dividend declared RM'000 |
|-----------------------------|----------------------|--|--------------------------------|---------------------------------------|
| ALS | | | | |
| - Final tax exempt dividend | 31 December 1999 | 100,000 | 294 | 294 |
| - Final tax exempt dividend | 31 December 2000 | 100,000 | 498 | 498 |
| - Final tax exempt dividend | 31 December 2001 | 100,000 | 1,000 | 1,000 |
| - Final tax exempt dividend | 31 December 2002 | 100,000 | 2,000 | 2,000 |
| - Final dividend | 31 December 2003 | 100,000 | 4,167 | 3,000 |
| ASMA | | | | |
| - First interim dividend | 31 December 2002 | 1,052,632 | 277 | 2,100 |
| - Second interim dividend | 31 December 2002 | 1,052,632 | 277 | 2,100 |
| - First interim dividend | 31 December 2003 | 1,052,632 | 350 | 2,653 |
| - Second interim dividend | 31 December 2003 | 1,052,632 | 392 | 2,973 |
| - Final dividend | 31 December 2003 | 1,052,632 | 224 | 1,700 |
| - First interim dividend | 31 December 2004 | 1,052,632 | 303 | 2,295 |
| QURSB | | | | |
| - Final dividend | 31 December 2003 | 2 | 29,406,700 | 423 |
| - First interim dividend | 31 December 2004 | 2 | 39,671,700 | 572 |
| Subsidiary Company | Financial Year Ended | Preference issued and paid-up capital | Gross rate of dividend % | Net dividend declared RM'000 |
| ASMA | | | | |
| - Interim dividend | 31 December 2002 | 543 | 664 | 2,599 |

10. ACCOUNTANTS' REPORT (Cont'd)**7 PROFORMA CONSOLIDATED BALANCE SHEETS****7.1 PIC (Group)**

The summarised proforma consolidated balance sheets of the PIC Group at the end of the relevant financial years are set out below:

| | As at 31 December | | | | | As at 31 May |
|---------------------------------------|-------------------|---------------|---------------|---------------|---------------|-----------------|
| | 1999 | 2000 | 2001 | 2002 | 2003 | 2004 |
| | RM'000 | RM'000 | RM'000 | RM'000 | RM'000 | RM'000 |
| NON CURRENT ASSETS | | | | | | |
| Property, plant and equipment | 23,436 | 30,134 | 28,331 | 26,915 | 25,422 | 24,477 |
| Other investments | 21 | 21 | 21 | 14 | 14 | - |
| Goodwill on consolidation | - | - | - | 930 | 12,338 | 12,083 |
| | <u>23,457</u> | <u>30,155</u> | <u>28,352</u> | <u>27,859</u> | <u>37,774</u> | <u>36,560</u> |
| CURRENT ASSETS | 32,039 | 34,695 | 39,860 | 46,298 | 29,374 | 33,286 |
| CURRENT LIABILITIES | 11,946 | 15,173 | 16,943 | 19,698 | 14,590 | 5,074 |
| NET CURRENT ASSETS | 20,093 | 19,522 | 22,917 | 26,600 | 14,784 | 28,212 |
| | <u>43,550</u> | <u>49,677</u> | <u>51,269</u> | <u>54,459</u> | <u>52,558</u> | <u>64,772</u> |
| REPRESENTED BY: | | | | | | |
| Share capital | 20,878 | 20,878 | 20,878 | 20,878 | 20,878 | 20,878 |
| Retained profits | 3,591 | 6,634 | 11,003 | 15,843 | 20,823 | 24,665 |
| Reserve on consolidation | 196 | 196 | 196 | 196 | 196 | 196 |
| | <u>24,665</u> | <u>27,708</u> | <u>32,077</u> | <u>36,917</u> | <u>41,897</u> | <u>45,739</u> |
| Minority interest | 5,206 | 7,606 | 9,706 | 8,456 | 2,159 | 2,788 |
| Long term borrowings | 10,309 | 10,385 | 6,220 | 5,737 | 5,504 | 13,178 |
| Deferred taxation | 3,370 | 3,978 | 3,266 | 3,349 | 2,998 | 3,067 |
| | <u>43,550</u> | <u>49,677</u> | <u>51,269</u> | <u>54,459</u> | <u>52,558</u> | <u>64,772</u> |
| Net tangible assets per share (RM) | 1.18 | 1.33 | 1.54 | 1.72 | 1.42 | 1.61 |

10. ACCOUNTANTS' REPORT (Cont'd)**7.2 PIC (Company)**

| | As at 31 December | | | | | As at |
|--|-------------------|----------------|----------------|----------------|---------------|---------------|
| | 1999 | 2000 | 2001 | 2002 | 2003 | 31 May |
| | RM'000 | RM'000 | RM'000 | RM'000 | RM'000 | 2004 |
| | | | | | | RM'000 |
| NON CURRENT ASSETS | | | | | | |
| Property, plant and equipment | 1,957 | 6,762 | 6,579 | 6,061 | 6,393 | 6,770 |
| Investment in subsidiaries | 8,714 | 9,827 | 10,014 | 7,045 | 7,248 | 6,264 |
| Investment in associates | - | 150 | 150 | 150 | 150 | 150 |
| Other investments | 21 | 21 | 21 | 14 | 14 | - |
| | <u>10,692</u> | <u>16,760</u> | <u>16,764</u> | <u>13,270</u> | <u>13,805</u> | <u>13,184</u> |
| CURRENT ASSETS | 16,124 | 12,114 | 7,831 | 13,780 | 22,064 | 23,876 |
| CURRENT LIABILITIES | <u>2,822</u> | <u>2,924</u> | <u>8,392</u> | <u>9,810</u> | <u>10,285</u> | <u>7,988</u> |
| NET CURRENT ASSETS/ (LIABILITIES) | 13,302 | 9,190 | (561) | 3,970 | 11,779 | 15,888 |
| | <u>23,994</u> | <u>25,950</u> | <u>16,203</u> | <u>17,240</u> | <u>25,584</u> | <u>29,072</u> |
| REPRESENTED BY: | | | | | | |
| Share capital | 20,878 | 20,878 | 20,878 | 20,878 | 20,878 | 20,878 |
| (Accumulated losses) / retained profits | <u>(3,445)</u> | <u>(4,919)</u> | <u>(9,093)</u> | <u>(7,842)</u> | <u>601</u> | <u>2,360</u> |
| | 17,433 | 15,959 | 11,785 | 13,036 | 21,479 | 23,238 |
| Long term borrowings | <u>6,561</u> | <u>9,991</u> | <u>4,418</u> | <u>4,204</u> | <u>4,105</u> | <u>5,834</u> |
| | <u>23,994</u> | <u>25,950</u> | <u>16,203</u> | <u>17,240</u> | <u>25,584</u> | <u>29,072</u> |
| Net tangible assets per share (RM) | 0.83 | 0.76 | 0.56 | 0.62 | 1.03 | 1.11 |

10. ACCOUNTANTS' REPORT (Cont'd)**7.3 ASMA**

| | As at 31 December | | | | | As at |
|---------------------------------------|-------------------|---------------|---------------|---------------|---------------|---------------|
| | 1999 | 2000 | 2001 | 2002 | 2003 | 31 May |
| | RM'000 | RM'000 | RM'000 | RM'000 | RM'000 | 2004 |
| | | | | | | RM'000 |
| NON CURRENT ASSETS | | | | | | |
| Property, plant and equipment | 19,926 | 19,011 | 16,916 | 15,496 | 13,012 | 11,864 |
| CURRENT ASSETS | 9,744 | 14,646 | 19,985 | 26,042 | 15,204 | 17,982 |
| CURRENT LIABILITIES | 8,475 | 8,650 | 6,032 | 12,561 | 4,015 | 4,846 |
| NET CURRENT ASSETS | 1,269 | 5,996 | 13,953 | 13,481 | 11,189 | 13,136 |
| | <u>21,195</u> | <u>25,007</u> | <u>30,869</u> | <u>28,977</u> | <u>24,201</u> | <u>25,000</u> |
| REPRESENTED BY: | | | | | | |
| Share capital | 1,596 | 1,596 | 1,596 | 1,053 | 1,053 | 1,053 |
| Share premium | 4,890 | 4,890 | 4,890 | 543 | 543 | 543 |
| Retained profits | 8,095 | 14,438 | 21,116 | 24,212 | 19,938 | 20,702 |
| | <u>14,581</u> | <u>20,924</u> | <u>27,602</u> | <u>25,808</u> | <u>21,534</u> | <u>22,298</u> |
| Long term borrowings | 3,414 | 202 | 98 | - | - | - |
| Deferred taxation | 3,200 | 3,881 | 3,169 | 3,169 | 2,667 | 2,702 |
| | <u>21,195</u> | <u>25,007</u> | <u>30,869</u> | <u>28,977</u> | <u>24,201</u> | <u>25,000</u> |
| Net tangible assets per share (RM) | 9.14 | 13.11 | 17.29 | 24.51 | 20.45 | 21.18 |